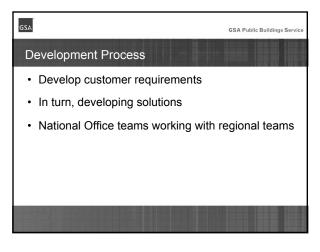


"Typical" National Customer Account Management Team

Teams of highly-seasoned professionals working together with you to develop specific national and regional strategies and translate your specific requirements into well-crafted workplace solutions.



Requirements Development Division - Primary Focus

Develop processes and procedures to ensure customer requirements are correctly addressed throughout the project like cycle.

Responsibility for CRM/CPS systems

Responsibility for customer surveys

Analyze and coordinate customer projects and forecast demand

